

**DEPARTMENT OF FISHERIES AND OCEANS CANADA
PICFI CFE BUSINESS DEVELOPMENT FORUM
AGENDA**

**Thunderbird Hall
1420 Wewaikum Road, Campbell River
November 15 – 16, 2016**

MEETING OBJECTIVES:

To convene a CFE workshop to exchange information and updates to support CFE business development, expansion and sustainability

Objectives

- To provide an opportunity for CFE collaboration and networking
- To provide updates on PICFI program direction and short-term/long-term options
- To provide an update on the Strategic Partnership Initiative
- To participate in governance, business development, and access to capital sessions
- To identify challenges and opportunities related to current development and expansion of CFEs
- To strengthen partnership and collaboration among First Nations, government departments and industry and business organizations to support sustainable commercial fishing enterprises

Monday, November 14, 2016

6:00pm – CFE Networking/Meet & Greet - Rip Tide Marine Pub (Refreshments not provided)

AGENDA ACTIVITIES

DAY ONE – Tuesday, November 15, 2016

8:00-8:30 am	Participant Arrival / Registration
8:30-9:15 am	<p>Welcome</p> <ul style="list-style-type: none"> ➤ Curtis Wilson, Councilor, Wei Wai Kum First Nation ➤ William Henderson Jr., Wei Wai Kum First Nation <p>Welcome by CFE Business Development Forum Steering Group & PICFI</p> <ul style="list-style-type: none"> ➤ CFE Steering Committee ➤ Tyler Collie, DFO <p>Introduction & Overview of the PICFI CFE Business Development Forum Agenda</p> <ul style="list-style-type: none"> ➤ Moderator
9:15-10:15 am	<p>CFE Introductions</p> <ul style="list-style-type: none"> ➤ All CFE Representatives
10:15-10:30 am	Health Break
10:30-11:15 am	<p>PICFI Program Updates & Results</p> <ul style="list-style-type: none"> ➤ Tyler Collie, DFO <p>Question & Answer Period</p>
11:15-12:00 pm	<p>BDT Update</p> <ul style="list-style-type: none"> ➤ Jordan Point, FNFC ➤ Neil Philcox, BDT

	Question & Answer Period
12:00-12:45 pm	Lunch (Provided)
12:45-1:30 pm	Sharing CFE Successes & Discussion: 2016-17 <ul style="list-style-type: none"> ➤ CFE Presentations Question & Answer Period
1:30-2:30 pm	Tier 1 Session
2:30-2:45 pm	Health Break
2:45-3:45 pm	Tier 1 Session (Continued)
3:45-4:15 pm	Tier 1 Recommendations <ul style="list-style-type: none"> ➤ CFE group presentation to DFO from Tier 1 Question & Answer Period
4:15-4:30 pm	Wrap-up - Recap of Day One & Overview of Day Two <ul style="list-style-type: none"> ➤ Moderator
4:30 pm	End of Day One

DAY TWO – Wednesday, November 16, 2015	
8:00-8:30 am	Participant Arrival / Registration
8:30-8:45 am	Opening Comments, Recap of Day One and Introduction to Day 2 <ul style="list-style-type: none"> ➤ Moderator
8:45-9:15 am	CFE Hub & Communications Initiatives <ul style="list-style-type: none"> ➤ James Spencer, BDT Question & Answer Period
9:15-10:00 am	Topic of Interest: Industry & Access Update <ul style="list-style-type: none"> ➤ Stu Nelson, Nelson Bros. Fisheries ➤ Harry Mose, Pacific Boat Brokers Question & Answer Period
10:00-10:15 am	Health Break
10:15-11:15 am	Governance, Business Development and Access to Capital <ul style="list-style-type: none"> ➤ CFE Presentations and Panel Discussion
11:15-12:00 pm	Break-out Sessions <ul style="list-style-type: none"> ➤ Structure, Governance & Performance ➤ Partnerships & Acquisitions ➤ Marketing & Branding ➤ Access to Capital
12:00-1:00 pm	Lunch (Provided)
1:00-2:00 pm	Break-out Sessions (Continued) <ul style="list-style-type: none"> ➤ Structure, Governance & Performance

	<ul style="list-style-type: none"> ➤ Partnerships & Acquisitions ➤ Marketing & Branding ➤ Access to Capital
2:00-3:00 pm	FMS 2.0 Update <ul style="list-style-type: none"> ➤ Leo Boychuk, Masters-Boychuk Consulting
3:00-3:15 pm	Health Break
3:15-4:00 pm	Capacity/HR Development Update & Opportunities <ul style="list-style-type: none"> ➤ Chelsea Doyle, Training Coordinator
4:00-4:30 pm	Wrap-up - Summary of Forum (Day 1 & 2), Overview of Licensing Workshop Moderator
4:30 pm	End of Day Two